



Kevin Rubenstein, CASE

CASE



Legislative Summit





























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Glenna Wright-Gallo Assistant Secretary Office of Special Education and Rehabilitative Services (OSERS)

> OSERS OFFICE OF SPECIAL EDUCATION AND REHABILITATIVE SERVICES







OSERS Accomplishments

LEADING FOR EQUITABLE OUTCOMES

- Technical Assistance
 - Myths and Facts on Assistive Technology (OSERS and OET), released with National Education Technology Plan Part C inclusion policy statement (HHS and ED) Guidance on Discipline and General Supervision
- Medicaid Expansion/Implementation Efforts to increase funding to districts to provide school-based medical and mental health services
- Special education and VR Preparation Grants (recruitment and preparation of diverse candidates)
- Improved use and expenditure of VR program funds resulting from RSA technical assistance, guidance, and monitoring (e.g., increased non-Federal share needed for match of Federal funds)
- Increased State VR agency compliance with 15% Pre-ETS reservation requirement to 75% of VR agencies
- Funded 20 DIF model demonstration projects (Pathways to Partnerships) that create systemic approaches to transition services for children and youth with disabilities leading to competitive integrated employment (CIE)

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Model Your Non-Negotiables

- ▶ Presume competence (and least dangerous assumption)
- Proceed with a sense of urgency and understanding of time limitations for children
- ► Lead (don't manage) towards the vision
- Identify and address ableism and discrimination in everyday actions

(continued...)

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Model Your Non-Negotiables (cont.)

- Seek to locate, understand, and use relevant data to identify successes and needs
- Comprehensively use universal design in planning and provision of services
 - Access and progress in grade-level state standards
 - Ensure accessibility and seamless provision of materials, technology, and accommodations
 - Instruction is vital for learning demonstrate the importance
 - Ensure that special education services are supplemental, and not a replacement for general education standards
- ▶ Be accountable for actions and messaging (verbal and nonverbal)

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Build a System of Persistent Equities

System Family engagement used to celebrate

- Diverse and prepared personnel
- Access to services, including mental health
- High expectations supported by evidencebased instruction and intervention
- Timely and responsive evaluation/eligibility decisions and IEPs

Impact to Children

- Access to rigorous curriculum and instruction
 Increased graduation rates
 - Increased post-school outcomes



success and be responsive to student need

 Inclusive placements, with supports that proactively address positive behavior, communication, and learning

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Levers for Change

- Vision Identification of the Desired Change(s)
- Stakeholder Engagement
 Platform of influence (e.g., bully pulpit and public advocacy)
 - Agreements (informal and formal)
- Monitoring and Accountability
- ▶ Funding and Grants

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- Professional Development and Training
- Technical Assistance and "Dear Colleague Letters"
- Legislation and Regulatory Changes (federal, state, local)
- Judicial Decisions
- Executive Actions

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 Intra-Agency and Inter-Agency Collaboration





Leading for Equitable Outcomes Students with disabilities are **entitled** to evidence-based instruction provided by content experts in grade-level core standards and the supplemental special education and related services needed for them to access and make progress in those standards How does your leadership ensure this is occurring?

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Agenda

- Some useful terminology
- Status of Fiscal Year (FY) 2025 Appropriations
- Prognostications!

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Before We Get Started, Some Helpful Terminology

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Authorization: Enacting a program into existence (IDEA). **Appropriation:** Funding for authorized programs (IDEA funding!).

Discretionary Spending: Government functions funded through annual appropriations (Defense & NDD).

Mandatory Spending: "Entitlement" or nondiscretionary spending; no annual spending ceiling.

Federal Fiscal Year: Oct. 1 - Sept. 30.



Typical Appropriations Cycle						
	February	Ongoing, beginning March	May-July	June-September	Deadline September 30	
	President's Budget	Input from Stakeholders	House Action	Senate Action	Congressional Passage	
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Impact of Elections on Congressional Activity

- Reminder: All House members and 1/3 of Senators up for election.
- Productivity tends to slow as elections get closer.
 Congress out of session all of August and October up to Election Day.
 - Lame duck session?
- Partisanship and political divide tend to increase.
- Slim majorities in House/Senate...real election consequences.

Power of "majority."

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With Those Caveats....Outlook

- No major authorizing initiatives will be passed (probably very few "minor" ones either!).
- FY 2025 appropriations probably not be completed at least until lame duck...and maybe not until new Congress is seated.
- Bottom line: It's really a political show til November 6!

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Agenda/Learning Outcomes

- Congressional environment
- Advocacy tools to build relationships with lawmakers
- How to tell your story to lawmakers
- Comments from Members and staff
- In-State Interaction Tools





Congressional Environment

"Most members of Congress care about what their constituents think?" (Rasmussen National Survey)

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Sample House Member Schedule—March 6, 2012

9:00 AM–9:30 AM National Women, Infants, and Children's Association

10:00 AM–12:00 PM Agriculture, Rural Development, Food and Drug Administration, and Related Agencies

Appropriations Hearing

10:30 AM-12:00 PM Bipartisan Classified National Security Briefing

12:00 PM-1:00 PM Caucus/Conference Meeting with Democratic/Republican Colleagues

12:45 PM-1:15 PM Edie Smith, Local County WIC (Women, Infant, Children) Program Manager

1:15 PM–1:45 PM Representatives from The American Public Affairs Committee (APAC)





Sample House Mem	ber Schedule–March 6, 2012
1:30 PM-2:00 PM	Kevin Jones, Local County Supervisor
2:00 PM-2:30 PM	Bob Ellis, Solutions for Progress Nonprofit
2:30 PM-3:00 PM	U.S. Army/Local Officials
3:00 PM-4:00 PM	Fundraising Call Time—Party HQ
3:00 PM-3:30 PM	FYI: Army Corps of Engineers, Regional District
3:30 PM-4:00 PM	Organic Farming Research Foundation
4:30 PM-5:00 PM	Vanessa Garcia, Local Supervisor
5:00 PM-6:00 PM	Local County Representatives/Supervisors
6:30 PM-9:30 PM	FYI: American Council for Capital Formation
Dinner Discussion	

	IMITTEES	LEGISLATIC	ON & RECORDS ART & ARTIF.	ACTS ABOUT THE SENATE
	Tuesday, Jul 9:30 AM	30, 2024 - <i>SH-216</i>	Armed Services	Hearings to examine the findings and recommendations of the Commission on the National Defense Strategy.
t)	Tuesday, Jul 10:00 AM	30, 2024 - SD-215	Finance	Hearings to examine tax tools for local economic development.
	Tuesday, Jul 10:00 AM	30, 2024 - SD-419	Foreign Relations	Hearings to examine strategic competition with the PRC, focusing on assessing U.S. competitiveness beyond the Indo-Pacific.
10. Tuesda ,t 10. Tuesda	Tuesday, Jul 10:00 AM	30, 2024 I - SD-G50	Homeland Security and Governmental Affairs Judiciary	A joint hearing to examine the security failures leading to the assassination attempt on former President Trump.
	Tuesday, Jul 10:00 AM	30, 2024 I - SR-253	Commerce, Science, and Transportation Subcommittee on Tourism, Trade, and Export Promotion	Hearings to examine rural export opportunities, focusing on enabling rural businesses to grow at home while competing abroad.
	Tuesday, Jul 2:30 PM	30, 2024 - SD-419	Foreign Relations Subcommittee on Europe and Regional Security Cooperation	Hearings to examine the future of Europe.
	Tuesday, Jul 2:30 PM		Banking, Housing, and Urban Affairs Subcommittee on Economic Policy	Hearings to examine banning noncompete agreements, focusing on benefits for workers, businesses, and the economy.
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"I have told paid lobbyists for years that any lobbyist worth his salt will concentrate on getting my constituents to tell me what they think...not what s/he thinks. S/He better spend time getting them to write me because that's what I listen to."

- Republican Senator









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"The most effective way to influence a lawmaker is for a constituent to talk to a legislator about how the policy will affect the person or a particular group."

- House Democrat

Congressional Survey Question

If your Member/Senator has not already arrived at a firm decision on an issue,

how much influence might the following advocacy strategies directed to your office have on their decision?

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Congressional Staff Survey

If your Member has not arrived at a firm decision on an issue, approximately how many email messages from people who represent many constituents (e.g., organization leader, elected official, business owner) does it take for your office to consider taking the action requested?

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"My boss rarely acts if there isn't an impact on his district. Show me a connection as to how your issue directly affects our constituents."

-House Legislative Assistant

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Congressional Staff Survey

"How helpful is it for messages from constituents include the following?"























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"My boss rarely acts if there isn't an impact on his district. Show me a connection as to how your issue directly affects our constituents."

—House Legislative Assistant

Congressional Staff Survey

When making a recommendation to your boss on a vote or co-sponsorship, how important are the following in your decision-making process?

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Congressional Staff Survey

How frequently do you experience the following in constituent meetings?




































Quote from a Member of Congress

"I went to a lunch hosted by cancer centers in my state. Instead of having those guys in white coats do their lobbying, they brought in patients—kids and their parents.

They all got up and told their story.

When they were done, there wasn't a dry eye in the room."

-House Democratic Member

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7 Elements of Personal Narratives for Advocacy

- Begin with the end in mind
- Set the stage
- Paint the picture
- Describe the fight
- Include a surprise
- Introduce the potential success and joy
- Finish with a hook

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BUT FIRST – Begin with the End In Mind

- If you don't know where you are going, any road will get you there
- An advocate knows what the ask is
- · A story teller lays the groundwork and knows what they want
- Consider various tactics and methods to achieve your goal in the story (flattery, surprise, restraint, emotion)

1. "The Opening"

Set the Stage & Establish the Stakes

• Your first sentence or two should be a hook to make them want to know more

- Establish context for the life you'll describe
- What was at stake? (For the patient, or the family or even you...)

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2. "Paint the Picture" – The Details and the Senses
• What did you see, hear, touch, taste, smell?
Remember the adjectives of the situation
 Make it real. Be practical, specific, and graphic – don't hold ANYTHING back!

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3. "The Struggle" – Describe the Fight

- Identify the conflict
- Struggles are mental, philosophical, emotional, physical even internal
- Play the underdog turn weakness into strength

4. "The Discovery" – Always Surprise the Legislator

- Wait until it has the most impact
- Balance the past and the present
- What did you learn?
- How did that learning impact your life and others like you now, and in the future?

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5. "We Can Win!" Introduce the Potential of Success & Joy

- Success Our hero/heroine wins
- Comfort/Joy Our audience participates

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6. "The Button" – Finish with a Hook

- Have your ending sentence clearly memorized and know when to use it
- Exercise restraint





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Set the Stage & Establish the Stakes

While most kids eat lunch quickly and run off to play my son usually has to spend the entire lunch hour carefully chewing.

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3. "The Struggle" Describe the Fight

When he does get out to play, many kids like him face bullying because they have trouble understanding him.

It took over three years of speech therapy for Aidan to be able to speak clearly and make it possible for our family, his classmates, and teachers to understand him when he speaks.

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5. "We Can Win!" Introduce the Potential of Success & Joy

By passing the Ensuring Lasting Smiles Act (ELSA), Congress can help other children in your district like Aiden. ELSA will help families like ours by ensuring that medical insurance plans cover the repair of congenital anomalies such as those that affect my son.

6. "The Button" Finish with a Hook

How far do you think you'd get in your life without teeth?

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Another example of a compelling story

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Video Meeting Tips

Do!

Meetings are more efficient and effective if both parties have a quiet place where a computer can be sitting on a stationary surface. I find it challenging to talk with someone when they are carrying me around on their cell phone as they run errands. I feel like I am their second priority in those moments when I have cleared time to make them my first priority.



- Democratic Senate Administrative Director

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Congressional Staff Survey

How HELPFUL are the following when having virtual meetings with constituents?









 Virtual vs. In-Person

 In-person issue visits from constituents

 49%
 48%

 97%

 Virtual or video calls/visits from constituents

 37%
 59%

 96%

 A lot of influence
 Some influence



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"Our Member is excited to continue video conferencing for outreach, regardless of the pandemic." — House Chief of Staff





How many similar comments on a social media is enough for your office to pay attention to?





Congressional Staff Survey

If your Member of Congress has not arrived at a firm decision on an issue,

how much influence might social media posts directed to your office (including posts on your office/Member platforms) from the following have on his/her decision?

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Congressional Staff Survey

The Member of Congress prefers to have meetings with constituent groups in...?











Congressional Staff Survey

When your Member is trying to be visible throughout the district, how important are the following activities?

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Congressional Staff Survey
"Approximately how often does your Member personally participate in the following events/activities when in the district?"





Site Visits

"My Member does not like sitting in an office. He prefers to be out in the district meeting with constituents in their own <u>venue</u>.

He gains insight to their issues, challenges and needs by being present on the ground"

House District Director



















Wrap-up/ Next Day

Upcoming:

6:00 pm Reception 8:30 - 9:15 am Breakfast 9:15 am Kickoff 9:30 am Anatomy of a Hill Visit 10:00 am Mental Health 11:45 am Appropriations 2:00 pm Educator Shortage



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